# Role of Chambers In SME Development

### Jose Luis U. Yulo Jr.

**President** 

Chamber of Commerce of the Philippine Islands

Co - Founder and Former President

Philippine Chamber of Commerce and Industry

# I. Introduction: The Development of Chambers of Commerce and Business Associations in the Philippines

#### 1. 1886

Camara De Commercio de las

Kajas

Filipinas/ Chamber of

Commerce of

Islands (CCPI)

Session

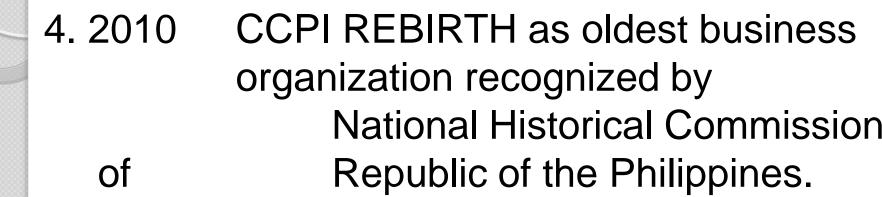


Martial Law Period Philippine Chamber of Commerce and Industry

- 30 members of CCPI
- 30 members of PCI Philippine Chamber of Industries
- 60 Charter Founding Members

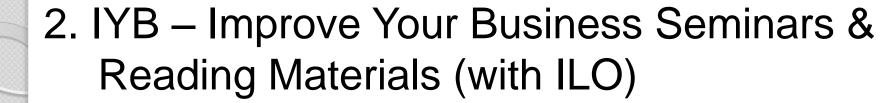
#### 3. Ensuring Years

- Regional Chambers
- Sectorial Industry Associations
- Makati Business Club, others



#### II. SME Development Programs/ Activities

- Annual PBC Philippine Business
   Conference & Exhibition
  - a) Policy Advocacy from Businessmen
  - b) Networking
  - c) Business Promotion
  - d) Policy Pronouncements from Government



3. Regional/ Provincial Chambers Establishment and Development

4. Advocacy and Speaking Skills
 Development
 (U.S. Chamber of Commerce & CIPE –
 Center for International Private
 Enterprise)



6. Background Checking

7. In – bound Business Missions

8. Out – bound Business Missions

9. Image of Reliability

10. Surveys

## III. Role Differentiation

	ССРІ	PCCI	
Historically Oldest Tra	ditional Chamber 1886	1978	
1. Membership	LIFE & HONORARY COMPANY MEMBERS	Any company (5 employees) and associations	
<ol> <li>Annual Philippine Business Conference</li> </ol>	Created by CCPI in 1975 and given to PCCI in 1978	Now in Charge	
3. Advocacy	Yes, but through experiences of honorary members 25 years old companies and above	✓	
4. Referral	Yes, but mainly to 25 years old & above established companies	✓	
<ol><li>5. Education/ Seminars</li></ol>	Yes, for succession seminars & IYB, ISO 9000	$\checkmark$	
6. Business Missions	Yes, for companies 25 years old and above	✓	
7. Business Promotion	will focus on Trade Fairs & Exhibitions	PBC, other activities	
8. Image of	Yes with established 25		9

# THANK YOU!