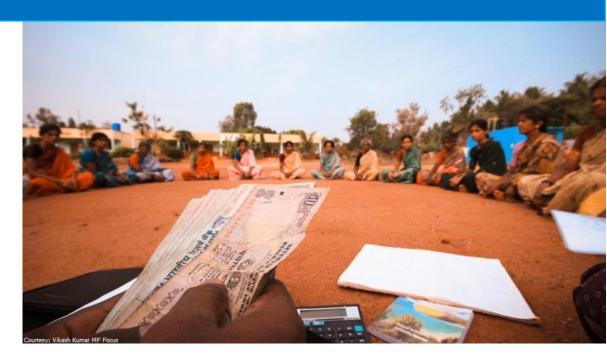






# Chronological (Year Wise) Knowledge Digest of Consolidated Replies Microfinance Community, Solution Exchange United Nations



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### **Preface**

Solution Exchange is a knowledge sharing initiative of the United Nations in India, targeted at helping development practitioners to move towards attaining national and Millennium Development Goals. The Microfinance Community of Solution Exchange brings together persons working on financial services for meeting basic needs, enhancing investment in income generating and asset-building activities, and addressing risks for the poor. Since its inception in October 2006, it has emerged as a neutral platform to



connect grassroots workers, Micro Finance Institutions, banks, private sector and government agencies, and has issued about 134 knowledge products till August 2014 in the form of Consolidated Replies (CRs) to queries.

The Chronological Knowledge Digest is an attempt to address the need for compilation of these CRs in a year wise chronological order and to provide a single source access to all the CRs. The Digest presents an overview of the discussions held within the Community on various themes from 2006 to 2014.

The information given in the Chronological Knowledge Digest is mainly drawn from the Consolidated Replies of Microfinance Community of Practice. A Consolidated Reply is the final output of any query or e-discussion undertaken by Microfinance Community of Practice, Solution Exchange. These knowledge products (CRs) are disseminated through electronic medium to the members of the community. Each CR include details of organizations, experts, communities/networks, Tools and Technologies, relevant documents, portals, information bases, etc. that came across during the deliberations by the members on a particular query or subject.

For practitioners of microfinance the Knowledge Digest can be a reference book for trouble shooting and problem solving on day-to-day problems faced by them in implementing microfinance at grassroots. For others, it should be useful for guiding future work on various innovative issues (e.g. 'Health Mutuals', Microfinance in disaster affected areas, Financial Capability, Micro health insurance, Housing microfinance for the poor, etc.). The document will be of special interest to agencies working on financial inclusion of the most disadvantaged groups in India, such as UNDP and other UN Agencies.

We are thankful to all the members of the community who have contributed to these ediscussions. We look forward to this publication being used widely to work towards achieving financial and economic inclusion of the poorest and the disadvantaged sections in the country. A web link with thematic classification of all the CRs is appended at the end of this book.

Best Wishes Navin Anand and Mohammad Anas Resource Team List of Knowledge Products (Consolidated Replies) issued by Microfinance Community – Solution Exchange – United Nations with connecting web links for further reading

Year - 2014; 2013; 2012; 2011; 2010; 2009; 2008; 2007; 2006

**Consolidated Replies Issued in 2014** 

Inclusive Finance Sector Report 2014 from Ajay Tankha and Tara Nair, Inclusive Finance Sector Report 2014, New Delhi (Experiences; Advice). Issued 07 July 2014

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-21081401.pdf.

Shares the views, experiences and suggestions on the existing landscape of Financial Inclusion in India and the road ahead. Also highlights the innovative microfinance initiatives, SHG Bank Linkage Programme, National Rural Livelihood Mission and other leading programmes and projects in context of financial inclusion.

Study of Financial Cooperatives in context of Financial Inclusion in India from Rishabh Sood, Rabo India Finance, Gurgaon (Advice; Referrals). Issued 07 July 2014

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-07071401.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-07071401.pdf</a>

Suggests the ToR to undertake an in-depth study of financial cooperatives in India in context of financial inclusion, identifies the regulatory gaps and issues related to financial management and governance and cites the instances of successful financial cooperatives

Strategies for implementation of National Urban Livelihood Mission from Brij Kumar Agarwal , Joint Secretary (UPA), Ministry of Housing & Urban Poverty Alleviation, Government of India, New Delhi (Experiences; referrals). Issued 25 April 2014

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-emp-decn-250414.pdf

Highlights national and international experiences on livelihood promotion for the urban poor including strategies for building community institutions, livelihood promotion, micro financing for urban poor, including shelter for urban homeless under National Urban Livelihood Mission

Financial Capability: A people-centered approach to rethink Financial Inclusion from Jonna Bickel, GIZ - NABARD Rural Financial Institutions Programme, GIZ, New Delhi (Advice). Issued 09 May 2014

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-09051401.pdf

Introduces the Financial Capability concept, the tool and explores the relevance to rethink financial inclusion more from a people centred approach for policy makers. Includes suggestions and recommendations to strengthen the Financial Capability Tool.

Strengthening of SHGs and other collectives under Bharatiya Mahila Bank from A K Chauhan, National Savings Institute, Ministry of Finance, Department of Economic Affairs, Government of India (Experiences; Advice) Issue Date: 03 April 2014

Downloaded at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-03041401.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-03041401.pdf</a>

Explores the need and possibilities of creating a dedicated fund for strengthening and capacity building of SHGs, federation and other collectives that can possibly be associated with Bharatiya Mahila Bank (BMB). Also discusses the overall strategies, mechanisms and systems to be developed to effectively cater to the needs of women from rural and urban areas through BMB.

State of the Sector-Housing Microfinance 2013 From Vibhu Arya, Author, State of the Sector Report –Housing Microfinance 2013 and Milroy Paul, Convener – Action Group-Housing Microfinance Solution Exchange, United Nations (Experiences; Examples). Issued 25 March 2014

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-25031401.pdf

Provides an overview of low income housing finance landscape in India. Highlights the demand supply gap, constraints and issues related to housing microfinance. Also shares the key initiatives recommendations in the housing microfinance space by the members.

FOR COMMENTS: RBI Paper - 'Banking Structure in India - The Way Forward' from Vipin Sharma, ACCESS Development Services, New Delhi (Discussion) Issued 06 March 2014.

Download at: here ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-06031401.pdf

Shares diverse views on Reserve Bank of India's paper, more specifically on the need of small finance banks for advancing the agenda of financial inclusion. Also highlights the key recommendations for the banking structure shared by the members.

# FOR COMMENTS: Draft National Land Reforms Policy from Alka Narang and Sumeeta Banerji, UNDP, New Delhi (Discussion) Issue Date: 03 January 2014

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/decn/cr/cr-se-decn-mf-emp-030114.pdf">ftp://ftp.solutionexchange.net.in/public/decn/cr/cr-se-decn-mf-emp-030114.pdf</a>

Discusses about how the Draft Land Reforms Policy be strengthened to ensure rights and entitlements to land for marginalized groups especially women, scheduled castes and scheduled tribes, the critical issues and shortcomings with key recommendations on implementation.

### **Consolidated Replies Issued in 2013**

Status of Implementation and Strategies to Fast track National Rural Livelihood Mission from T. Vijay Kumar, Mission Director, National Rural Livelihood Mission, New Delhi (Experiences; Advice) Issued 26 December 2013.

Download at: http://in.one.un.org/img/uploads/SolEx FTP/MF/cr-se-mf-emp-26121301.pdf

Shares the views and suggestions on National Rural Livelihood Mission in context of development of social and human capital; social, financial and economic inclusion and specific strategies for implementation of various components of NRLM.

State of the Sector Report – Microfinance: Structure of the Report, MF Programmes, Products and Services from Venugopalan Puhazhendhi, State of the Sector Report 2013-Microfinance, New Delhi (Experiences; Advice) Issued 23 December 2013

Download at: http://in.one.un.org/img/uploads/SolEx FTP/MF/cr-se-mf-23121301 SoS 2013.pdf

Provides a landscape view on the issues of microfinance sector and innovations in microfinance products and services in rural and urban areas; microfinance arrangements for various segments and sectors of Microfinance; SHG Bank Linkage Programme; and National Rural Livelihood Mission and other leading programmes and projects.

State of the Sector Report 2013: Microfinance regulations and status of compliances at various levels from Ajay Tankha and Tara Nair, State of the Sector Report 2013-Microfinance, New Delhi (Experiences; Advice) Issued 15 October 2013.

Download at: http://in.one.un.org/img/uploads/SolEx FTP/MF/cr-se-mf-14101301.docx

Provides an overview of the current microfinance regulatory environment in India and larger issues surrounding the debate on the need for a comprehensive regulation for various microfinance entities, products and services.

Financial Inclusion through Business Correspondent Model – Challenges and Strategies from Sashi Kumar, Balaji Ramakrishnan and Chandrika.V Care India, Chennai (Experience; Advice) Issued 13 September 2013

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-13091301.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-13091301.pdf</a>

Provides an overview of the current scenario and challenges faced by the Business Correspondence Model from Supply, Demand and intermediaries' perspectives. Shares the inputs to make BC a commercially viable and affordable model to attain Financial Inclusion.

Financial services for producer companies, their promoters and members from Krishna Gopal GV , Access Livelihoods Consulting, Secunderabad and Shefali Misra, Poverty Unit, UNDP, New Delhi (Experience; Referrals) Issued 02 August 2013.

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-07031301.pdf

Assess the policy and institutional environment for provision of financial services to the Producer Companies, provides an overview of key initiatives and challenges faced by Producer organisations with suggestions and recommendations for sustainability and scalability through best practices.

Vision document on Access to Finance (A2F) for Uttar Pradesh from Smita Premchander, M. Chidambaranathan and M. Raj, SAMPARK, Bangalore (Experience; Referrals). Issued 11 June 2013.

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-04031301.pdf

Assess the policy and institutional environment for provision of financial services to the poor people, in context of a vision document on Access to Finance (A2F) for Uttar Pradesh, keeping in view the needs of disadvantaged and excluded segments of population.

Extending National Savings Schemes through SHGs, Federations and other Collectives from A K Chauhan, National Savings Institute, Government of India, New Delhi (Experiences: Advice) Issued 2 May 2013

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-02051301.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-02051301.pdf</a>

Discusses the Strategy and mechanism of linking SHGs and other collectives as recognized agencies of Government of India to collect deposits under National Savings and explores about the innovations and customization required in the National Savings Schemes to cater to the needs of the poor households.

Linking Grassroots Practitioners in Knowledge Sharing Processes- from Prema Gera, Poverty Unit, UNDP, New Delhi (Experiences; Examples Strategies). Issued 11 April 2013.

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-emp-decn-16111201.pdf

Discusses issues and challenges faced by grass root practitioners. Provides an insight on knowledge sharing practices among grass root practitioners through various initiatives and innovative ways including the use of technology in a cost effective manner. A rich resource for reference by grass root practitioners to replicate the best practices and promote knowledge sharing.

Strategies, Products and Services for the Financial Inclusion of Rickshaw Pullers from Pradip Kumar Sarmah, Centre for Rural Development (CRD) Noida (Experience; Advice) Issued 13 February 2013.

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-17091201.pdf

Discusses the demand and supply related aspects of financial inclusion of rickshaw pullers, their status, needs and potential of providing customized microfinance services such as savings, credit, micro-leasing, insurance as well as remittances and payments.

### **Consolidated Replies Issued in 2012**

Corporate Social Responsibility Initiatives for Livelihood Promotion and Financial Inclusion from Puja Gour, Access Development Services, New Delhi (Experiences; Advice) Issued 11 October 2012

Download at: ftp://ftp.solutionexchange.net.in/public/emp/cr/cr-se-emp-mf-12071201.pdf

Shares successful initiatives taken up on financial inclusion and livelihood promotion under CSR and explores the partnership mechanisms for CSR engagement with Government, civil society organizations as well as other national and international development agencies.

State of the Sector Report 2012 for Microfinance - (Phase II) from Venugopalan Puhazhendhi, Lead Author, State of the Sector Report 2012 (Experiences; Examples)

Issued 10 September 2012

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-10091202.pdf

Shares the success stories in the financial inclusion space so far and discusses about various innovative experiments in FI and initiatives taken under Social Performance Management system. Also provides an overview of the current microfinance regulatory environment in India and larger issues surrounding it.

State of the Sector Report 2012 for Microfinance - from Venugopalan Puhazhendhi, Lead Author, State of the Sector Report 2012 (Experiences; Examples) Issued 10 July 2012

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-10072012.pdf

Provides a landscape view on the issues of microfinance sector and innovations in microfinance products and services in rural and urban areas; microfinance arrangements for various segments

and sectors of Microfinance; SHG Bank Linkage Programme and other leading programmes and projects

Fast Tracking Financial Inclusion through Effective Role of Regional Rural Banks from Resham Singh, Punjab Gramin Bank, Mohali, Punjab (Discussion). Issued 28 May 2012.

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-28031201-public.pdf

Explores the role of Regional Rural Banks in providing financial component of the poverty alleviation and livelihood promotion programmes of GoI and suggestive changes required in RRBs to better equip them for providing financial services at the last mile

Introducing Voluntary Savings in the SHGs from B S Suran, microCredit Innovations

Department – NABARD, Mumbai (Discussion). Issued 23 April 2012

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-09021201-public.pdf

Explores the possibilities of introducing voluntary savings, management processes involved in this and learnings from the similar experiences implemented in other parts worldwide

Exposure Draft to provide Insurance Cover for PLHIV and People Vulnerable to HIV and AIDS from K. Syama Prasad, National AIDS Control Organisation, - Department of AIDS Control, Ministry of Health and Family Welfare — GoI, New Delhi (FOR COMMENTS). Cross posted with Maternal and Child Health Community

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-mch-15021201-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-mch-15021201-public.pdf</a>

Seeks comments and suggestions on the Exposure Draft to provide Insurance Cover for PLHIV and People Vulnerable to HIV and AIDS

Financing the Micro-enterprises through MFIs from Anand Kumar Srivastava, GIZ MSME Umbrella Programme, New Delhi and Rahul Mittra, Margdarshak, Lucknow (Experiences; Examples). Issued 14 March 2012. Cross posted with Work and Employment Community

Download at: <a href="mailto:ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-emp-11011201-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-emp-11011201-public.pdf</a>

Seeks inputs on constraints faced by the MFIs in financing the Microenterprises, National/international best practices and successful business models of Microenterprise financing and risks to be addressed for microenterprise lending in India

Innovative ways for Wage Payments under MGNREGA from Nilay Ranjan, UNDP-India, New Delhi (Experiences; Examples). Issued 30 January 2012. Cross posted with Decentralization Community

Download at: ftp://ftp.solutionexchange.net.in/public/decn/cr/cr-se-decn-mf-09121101-public.pdf

Seeks inputs on possible ways of paying wages to MGNREGA workers and role of technology and Business Correspondents in MGNREGA

### **Consolidated Replies Issued in 2011**

Information and Guidance Centres for Rural Poor including Particularly Vulnerable Tribal Groups from U C Pandey, IGNOU Regional Centre, Bhagalpur, Bihar (Experiences; Examples). Issued 28 December 2011

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-11111101-public.pdf

Shares experiences of promoting Financial and Livelihood information and Guidance centres for rural poor especially tribals and the possible services to be delivered through these centres on a sustainable manner

Challenges and Strategies in Enhancing Livelihoods of the Ultra Poor from Suneel Padale, Aga Khan Foundation (AKF), New Delhi (Experiences; Examples). Issued 23 November 2011. Cross posted with Work and Employment Community

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/emp/cr-public/cr-se-emp-mf-11101101-public.pdf">ftp://ftp.solutionexchange.net.in/public/emp/cr-public/cr-se-emp-mf-11101101-public.pdf</a>

Seeks members' inputs on the unique challenges faced while working with ultra poor as well as the strategies that have succeeded or failed to enhance the livelihoods of the poorest

Micro Health Insurance in Urban India from Pragati Singh and Pradeep Panda, Micro Insurance Academy, New Delhi (Examples; Referrals). Issued 23 November 2011. Cross posted with Maternal and Child Health Community

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-mch-21091101-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-mch-21091101-public.pdf</a>

Seeks inputs on micro-health insurance models in urban India, names of organizations working on this issue and the factors that make an Insurance scheme a successful scheme

Micro Finance options for Access to Clean Energy from Svati Bhogle, Sustaintech India Pvt. Ltd, Bangalore (Experiences; Referrals). Issued 8 November 2011. Cross posted with Climate Change Community

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-clmt-mf-10101101-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-clmt-mf-10101101-public.pdf</a>

Includes innovative models, methods, mechanisms developed, experimented to provide microfinance services for purchase of fuel efficient energy products and suggests the way ahead for consumer financing of similar products being used by the poor

Strengthening Money Lenders Act for Financial Inclusion from Toms K. Thomas, Mutual Assistance Resource Group (MARG), Trichur, Kerala (Advice). Issued 21 October 2011

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-30081101-public.pdf

Seeks inputs on ways in which Money Lenders can contribute to financial inclusion by providing multifaceted Microfinance services and provisions that are required in the money lending Acts of different states to protect the poor

State of Sector Report Microfinance 2011 from N. Srinivasan, Author of the "State of Sector Report 2011', Pune (Experiences; Examples). Issued 15 September 2011

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-11071101-public.pdf

Seeks views on style and content of State of Sector Report Microfinance 2011. Also captures inputs on the new developments, innovations, area specific issues and best practices

Micro Finance Institutions (Development and Regulation) Bill – 2011 from Jyoti Vij, Federation of Indian Chambers of Commerce and Industry (FICCI), New Delhi (FOR COMMENTS). Issued 01 September 2011.

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-25071101-public.pdf

Suggest changes for making the Micro Finance Institutions (Development and Regulation) Bill – 2011 more efficient and robust Bill

Guidelines of Mahila Kisan Sashaktikaran Pariyojana (MKSP) from C. S. Reddy, Chairman – Working Group on NRLM and MKSP (for Planning Commission and MoRD, GoI), New Delhi (FOR COMMENTS). Issued 08 August 2011. Cross posted with Work and Employment Community

Download at:  $\frac{\text{ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-emp-mf-04071101-public.pdf}}{\text{ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-emp-mf-04071101-public.pdf}}$ 

Seeks comments and suggestions on the Guidelines of Mahila Kisan Sashaktikaran Pariyojana (MKSP)

Framework for Implementation of NRLM from C S Reddy, Chairman — Working Group on NRLM for Planning Commission and MoRD, Government of India, New Delhi (FOR COMMENTS). Issued 22 July 2011. Cross posted with Work and Employment Community

Download at: <a href="mailto:ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-emp-03061101-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-emp-03061101-public.pdf</a>

Suggests changes required in the existing framework of National Rural Livelihoods Mission for its efficient and effective implementation

Documenting Best Practices in Community based Micro Insurance from Kumar Shailabh, Communities Led Association for Social Security (CLASS), Pune and Sabbir Patel, International Cooperative and Mutual Insurance Federation (ICMIF), London (Experiences; Examples). Issued 11 July 2011

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-05051101-public.pdf

Explores the scope of Mutual/Cooperative insurance model and ways of formalizing the member based grassroots organizations as insurance providers

Building Disaster Resilient Communities through insurance and other MF services from Jyotiraj Patra, Concern Worldwide India, Bhubaneswar (Experiences; Advice). Issued 22 June 2011. Cross posted with Disaster Management Community

Download at:  $\frac{\text{ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-drm-mf-30051101-public.pdf}}{\text{public.pdf}}$ 

Share best practices related to micro-insurance and other MF Programmes/product and services for disaster risk reduction

Extension of Banking Services through Business Correspondents from N.Srinivasan, Consultant, Pune (Advice). Issued 7 June 2011

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-07041101-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-07041101-public.pdf</a>

Seeks advice on criteria for selecting Business Correspondents amongst the retailers of corporates, implications of using this model and its service delivery mechanism

Appropriate Legal Entities for CBMFIs and Savings Mobilization from Smita Premchander, SAMPARK, Bangalore and Jaipal Singh, Center for microFinance, Jaipur (Discussion). Issued 02 June 2011

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-18021101-public.pdf

Explores the available options of legal entities for CBMFIs and documents the experiences of CBMFIs in mobilizing, collecting and utilizing the savings and deposits of the members

**Financing Value Chains of Livelihood Sub Sectors from Rahul Mittra, Margdarshak, Lucknow (Experiences; Referrals).** Issued 18 May 2011. Cross Posted with Work and Employment Community

Download at: <a href="mailto:ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-emp-01031101-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-emp-01031101-public.pdf</a>

Explores key aspects to be considered while designing MF products for various sub sectors of livelihood, examples of value chain financing and list of organizations working in the areas of skill building and market access

Malegam Committee Report on Microfinance, from Ramesh S Arunachalam, Independent Microfinance Practitioner, Chennai (Advice). Issued 23 March 2011

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-25011101-public.pdf

Seeks views on the strengths and gaps of the recommendations made in the Malegam report, possible implementation challenges if the recommendations are accepted and the ways to overcome them

**Micro Pensions for Vulnerable and Informal Workers, from** Kavim V Bhatnagar, Invest India Economic Foundation, Noida (Experiences; Advice). Issued 11 March 2011

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-11011101-public.pdf

Seeks views on pension literacy, various initiatives in the area of Micro Pensions, possible models and mechanisms for extending pension services and the required policy changes for efficient and effective delivery of pension services

### **Consolidated Replies Issued in 2010**

Financial Products in Umbrella Programme of GTZ, KfW and NABARD on NRM from Sanjay Kumar Gupta, MART, Noida (Experiences; Advice). Issued 19 March 2010

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-08011001-public.pdf

Seeks inputs on potential activities to be financed through UPNRM loan products and learnings of NRM based livelihood projects with credit/MF as a component

**Documentation of Case Studies on Microfinance through Cooperatives from Sreedharan Nair, InSET, New Delhi (Experiences; Examples).** Issued 31 March 2010

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-11021001-public.pdf

Captures success stories of members, Cooperative Societies and Cooperative Federations on Microfinance and Livelihood promotion

**Draft Document on Regulation and Development of Microfinance Sector from Ratnesh, UNDP – India, New Delhi (FOR COMMENTS)**. Issued 31 March 2010

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-22021001-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-22021001-public.pdf</a>

Seeks comments and suggestions of the stakeholders on the draft document on Regulation and Development of Microfinance Sector proposed by NABARD and Ministry of Finance, GoI

Designing Livestock Insurance Products for Poor from Sanjeev Kumar, Micro Insurance Academy, New Delhi (Experiences; Examples). Issued 31 March 2010

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-09031001-public.pdf

Seeks inputs on demand side perspectives of livestock insurance, factors to consider while designing micro insurance product and experiences of facilitating livestock insurance

Rolling out Exclusive Water and Sanitation Loan Products from Pon Ananth, Water.org, Tiruchirappalli (Advice). Issued 6 May 2010. Cross-posted with Water Community

Download at: ftp://ftp.solutionexchange.net.in/public/wes/cr/se-wes-mf-15031001.pdf

Discusses the scope of rolling out exclusive loan products for water and sanitation by MFIs, and the key contributing factors for the success and sustainability of WatSan loan products

Good Practices in SHG Institutions from G Bhaskara Rao and S. Rama Laxmi, Andhra Pradesh Mahila Abhivruddhi Society (APMAS), Hyderabad (Experiences; Examples). Issued 7 June 2010. Cross-posted with Karnataka Community

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-kar-23031001-public.pdf

Seeks examples of good practices adopted by SHGs, Federations and SHPIs. Also experiences on self regulation, successful Self Help Promotion Systems and conditions required for replicating them

Financial Inclusion of Urban Poor and Issues Related to Identification from Harish Chotani, Resource Consultant - Microfinance and Livelihoods Promotion, Gurgaon (Experiences; Advice). Issued 26 July 2010

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-23041001-public.pdf

Seeks inputs on ways to strengthen the RBI criterion/guidelines for no frill accounts and existing experiments for creating awareness amongst people for their rights to banking services

State of Sector Report 2010 for Microfinance from N. Srinivasan, Author of the "State of Sector Report 2010', Pune (Experiences; Examples). Issued 2 August 2010

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-24051001-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-24051001-public.pdf</a>

Seeks inputs on innovative models, best practices and need gaps in the microfinance sector, themes to be covered in the report and the suggestive framework for the State of Sector Report 2010

Health Insurance Models for the Areas Vulnerable to Disasters from Kumar Shailabh, Uplift India Association, Pune (Examples; Experiences). Issued 9 August 2010. Crossposted with Disaster Management Community

Download at: ftp://ftp.solutionexchange.net.in/public/drm/cr/cr-se-drm-mf-03051001.pdf

Shares experiences of implementing and utilizing health insurance schemes in disaster prone areas and discusses prospects of risk sharing between communities and government/insurance companies

National Policy on Older Persons in context of Micro financing, from Mala Kapur Shankardass, Chairperson – Sub Committee on NPOP, for the Ministry of Social Justice and Empowerment, New Delhi (FOR COMMENTS). Issued 20 August 2010

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-26071001-public.pdf

Seeks inputs for modifying the existing National Policy on Older Persons and enabling the older persons to access microfinance products and services

Involving SHGs in addressing Climate Change, from Mathews Mullackal, Green-Harmony, Kollam, Kerala (Experiences; Referrals). Issued 23 August 2010. Cross-posted with Climate Change Community

Download at: ftp://ftp.solutionexchange.net.in/public/clmt/cr/cr-se-clmt-mf-05071001-public.pdf

Shares experiences of involving SHGs in plantation of trees and explores the potential of scaling up the Trees for Credit Model in India

Financing for Micro Enterprises and SMEs, from Indrani Sharma, Ashoka's Changemakers, Gurgaon (Examples; Advice). Issued 7 September 2010

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-03081001-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-03081001-public.pdf</a>

Seeks inputs on identifying the gaps in financing Micro Enterprises and SMEs, suggested ways to overcome these gaps and examples of providing complete financial solutions to SMEs that has potential of scaling up

Microfinance Services for Agricultural Value Chain, from Prasun Kumar Das, School of Rural Management, KIIT University, Bhubaneswar (Experiences; Examples). Issued 14 September 2010. Cross-posted with Work and Employment Community

Download here: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-emp-20071001-public.pdf

Seeks inputs on adopting and financing 'Agricultural Value Chain Business models' by various financial institutions and the case studies on mapping value chains of non staple crops

Microfinance Services for Education, from P. Uday Shankar, CEFI, Chennai (Experiences; Advice). Issued 10 December 2010

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-27091001-public.pdf

Shares the experiences on education loan schemes of various financial institutions and the gaps in existing products and services and delivery mechanism of educational loans

A National Regulatory Framework for Microfinance Sector, from Ramesh S Arunachalam, Independent Micro-Finance Practitioner, Chennai (Discussion). Issued 29 December 2010

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-27101001-public.pdf

Discusses Need of a Regulatory body, Regulatory Framework required and the capacities required for effectively implementing such a regulatory framework

Inputs on Poverty Alleviation for Planning Commission's Approach Paper to the XIIth Five Year Plan, from Vijayalakshmi Das, ANANYA Finance for Inclusive Growth, Ahmedabad (Examples; Advice). Issued 30 December 2010

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-01121001-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-01121001-public.pdf</a>

Provide inputs for Planning Commission's Approach Paper to the XIIth Five Year Plan with the focus on Improving Financial and Regulatory Ecosystem for Growth of Enterprises, Rural Poverty Alleviation and Urban Poverty Alleviation

Linking Land Rights with Livelihoods and Microfinance Issues, from Indrani Sharma, Ashoka's Changemakers, Gurgaon (Experiences; Examples). Issued 30 December 2010. Cross-posted with Work and Employment Community

Downloadat: <a href="ftp://ftp.solutionexchange.net.in/public/emp/cr-public/cr-se-emp-mf-15101001-public.pdf">ftp://ftp.solutionexchange.net.in/public/emp/cr-public/cr-se-emp-mf-15101001-public.pdf</a>

Seeks information on land rights movement in the country and the innovative work done to strengthen the land rights movement for the benefit of women, poor and tribals

### **Consolidated Replies Issued in 2009**

Study on Client Focused Microfinance for the Promotion of Livelihoods, from Tara Nair, Friends of Women's World Banking (India), Ahmedabad (Advice). Issued 23 February 2009.

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-11110801-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-11110801-public.pdf</a>

Seeks advice on framework and methodology of the proposed study and references of projects, programmes and models of microfinance initiatives focusing on livelihood promotion

Microfinance through Post Offices for Financial Inclusion, from P. Das, National Bank for Agriculture and Rural Development, Uttarakhand (Experiences; Advice). Issued 5 March 2009.

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-15120801-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-15120801-public.pdf</a>

Seeks experiences on successful experiments of micro financing through post offices and suggestions on innovative use of the NABARD's financial inclusion funds

Micro-leasing for Vulnerable and Small Entrepreneurs, from Harish Chotani, Consultant, Gurgaon (Experience; Advice). Issued 24 March 2009.

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-09010901-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-09010901-public.pdf</a>

Shares experiences on micro leasing initiatives, possible models and existing programmes/schemes where micro leasing can facilitate poor to undertake their livelihoods and mitigate risks

Microfinance for Small Farmers through Exclusive Agriculture Credit Cooperatives and JLGs, from PSM Rao, AP Gramin Vikas Bank, Hyderabad (Experience; Advice). Issued 30 March 2009. Cross-posted with Food and Nutrition Security Community

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-food-13020901-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-food-13020901-public.pdf</a>

Highlights feasibility of organizing SHGs, JLGs and thrift & credit cooperatives for marginal and small farmers and finding innovative mechanisms to make PACS a useful financial intermediary

Resource Mobilization for Training cum Village Production Centre, from Mansoor Lari, Kalatmak Handicrafts SHG Foundation, Lucknow (Advice; Referrals). Issued 31 March 2009. Cross-posted with Work and Employment Community

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/emp/cr/cr-se-emp-mf-18020901.pdf">ftp://ftp.solutionexchange.net.in/public/emp/cr/cr-se-emp-mf-18020901.pdf</a>

Seeks referrals of funding agencies and schemes that can support establishment of training cum village production centre and explores possibilities of resource mobilization at the local level

Self Help Groups as Anti Poverty Vehicles in Panchayati Raj - Experiences; Examples, from Jacob John, KDS-Delhi, New Delhi (Experiences; Examples). Issued 31 March 2009. Cross-posted with Decentralization Community

Download at:ftp://ftp.solutionexchange.net.in/public/decn/cr/cr-se-decn-mf-26020901-public.pdf

Drawing on Kudumbasree model, seeks suggestions on steps required for better integration of SHGs with the activities of the Panchayats

Objectives, Functions and Legal Entity of National Federation of SHGs, from A. P. Fernandez, MYRADA, Bangalore (Discussion). Issued 4 May 2009.

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-27010901-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-27010901-public.pdf</a>

Capture objectives, functions, legal entity and organizational structure of the proposed National Federation of SHGs

Livelihood and Microfinance Project Proposal for People with Disabilities (PwDs) - Experiences; Advice, from Aparna Dass, Livelihood Resource Centre, Cheshire Homes

**India, Bangalore (Experiences; Referrals).** Issued 8 May 2009. Cross-posted with Work and Employment Community

Download at: ftp://ftp.solutionexchange.net.in/public/emp/cr/cr-se-emp-mf-16030901.pdf

Seeks advice on developing project proposals for initiating a microfinance programme to promote livelihood of People with Disabilities in urban and peri urban areas

Financial Inclusion in the North Eastern Region - Advice; Referrals, from T. Keyzom Ngodup, Consultant, Mumbai (Advice; Referrals). Issued 8 June 2009

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-08060901-public.pdf

Seeks referrals of programmes and projects for financial inclusion in North Eastern Region (NER) and explores strategies for collaborations and convergence with different stakeholders in NER

Microfinance for Minor Irrigation and Community based Water Management Systems - Experiences; Examples from Subhash Chandra Garg, National Bank for Agriculture and Rural Development (NABARD), Uttarkashi, Uttarakhand (Experiences; Examples). Issued 10 June 2009. Cross-posted with Water Community

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/wes/cr/cr-se-mf-wes-15040901-public.pdf">ftp://ftp.solutionexchange.net.in/public/wes/cr/cr-se-mf-wes-15040901-public.pdf</a>

Shares examples and experiences of micro financing for minor irrigation and community based water management systems; innovative irrigational processes for mountain and remote areas

Multi Dimensional Poverty Assessment Tool of IFAD from Shaheel Rafique, IFAD, India Country Office, New Delhi (For Comments). Issued 23 June 2009

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-24040901-public.pdf

Seeks suggestions on the relevance of key components of Multidimensional Poverty Assessment (MPA) tool, also how each subcomponent be weighted

Speeding Financial Inclusion through a Common Strategy from Sameer Kochhar, Skoch Development Foundation, Gurgaon (Experiences; Advice). Issued 30 June 2009

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-05060901-public.pdf

Provides ways for strengthening BC model, changes required in the availability/norms for mf products/services and appropriate uses for the Financial Inclusion and Technology Fund

Strategies to Combat Financial Crisis through Innovative Microfinance Initiatives from Prema Gera, United Nations Development Programme, New Delhi (Discussion). Issued 30 June 2009

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-11050901-public.pdf

Shares views on problems of liquidity faced by MFIs due to financial crisis and the changes required in the existing Microfinance Programmes/Projects to reduce its negative impact

State of Sector Report 2009 for Microfinance from N. Srinivasan, Lead Author of the State of the Sector Report 2009, Pune (Experiences; Examples). Issued 26 August 2009

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-26060901-public.pdf

Seeks inputs on innovative models, best practices and need gaps in the microfinance sector and suggestive framework for the State of Sector Report 2009

Microfinance Services for the Migrants from Maria Sathya, International Labour Organization, Chennai (Experiences; Referrals). Issued 11 September 2009

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-06080901-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-06080901-public.pdf</a>

Seeks experiences of implementing innovative microfinance programmes for the migrant workers and references of institutions/resources working for their financial inclusion

Microfinance Services for Urban Poor in Jammu and Kashmir from Bilal Ahmed Pandow, South Asian Voluntary Association of Environmentalists (SAVAE), Jammu and Kashmir (Experiences; Referrals). Issued 30 September 2009

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-24070901-public.pdf

Seeks references of existing schemes/special provisions for microfinance in Jammu and Kashmir and examples of microfinance programmes/projects that could be replicated

Transformation of Organizations into Microfinance Institutions from Punit Kumar Singh, Sa Dhan, New Delhi (Experiences; Advice). Issued 9 December 2009

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-06080901-public.pdf

Seeks experiences from organizations transforming into MFIs, legal compliance related formalities that need to be considered and preparations required for functional transformation

Designing the National Rural Livelihood Mission (NRLM) from G. Bhaskara Rao, Andhra Pradesh Mahila Abhivruddhi Society (APMAS), Hyderabad (Experiences; Advice). Issued 9 December 2009. Cross Posted with Work and Employment Community

Download here: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-emp-17090901-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-emp-17090901-public.pdf</a>

Seeks experiences on SGSY, suggestions on designing NRLM and feedback on draft bbackground material on NRLM and the NNRO's paper on NRLM

Enhancing the Utilization of the National Health Insurance Scheme from Vipin Varma, THOT - Ideas without Borders, New Delhi (Experiences; Examples). Issued 30 December 2009. Cross posted with Maternal and Child Health Community

Download at: ftp://ftp.solutionexchange.net.in/public/mch/cr/cr-se-mch-mf-07120901-public.pdf

Discusses the status of utilization of the National Health Insurance Scheme in the rural areas and sharing experiences in awareness generation and ways to increase utilization of the scheme.

Enabling Cooperative Societies Acts for Fast Tracking Microfinance and Financial Inclusion in India from K Elumalai and Medha Dubhashi, Indira Gandhi National Open University and Vaikunth Mehta National Institute of Cooperative Management, New Delhi and Pune (Discussion). Issued 31 December 2009

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-11090901-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-11090901-public.pdf</a>

Shares existing provisions of different Cooperative Societies Acts in India relevant to microfinance, innovative provisions in the cooperative societies Acts of other countries & recommends changes in existing Acts

Microfinance for Skills Development from Ajaya Mohapatra and Ram Kumar Atri, We The People and Bharat Shodh, New Delhi (Experiences; Advice). Issued 31 December 2009

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-10110901-public.pdf

Seeks views on expected role of microfinance in creating employable skills, mf products/services required in the value chain of the skills development and possible mechanisms/models to address the issue of skills development

### **Consolidated Replies Issued in 2008**

Creation of a Sustainable Community-Based MF Model, from Sachin Kumar, CARE India, Gujarat (Experiences) Issued 4 March 2008

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-15010801-public.pdf

Discusses institutional arrangements for creating community-owned, viable SHG federations; also highlights larger challenges and issues for consideration while phasing out NGO support

**Urban Microfinance and Employment, from Santanu Sengupta, Micro Money Management Enterprise (MMME) - Change Innovators, Kolkata (Experiences**) Issued 26 March 2008. Cross-posted with the Work and Employment Community

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-emp-06020801-public.pdf

Discusses the various urban-specific vulnerabilities that the urban poor face; activities for sustainable urban employment and learnings to consider for urban MF interventions

Funding Landscape for Start-Up MFIs, from Sachin Kumar, MicroSave, Lucknow (Referrals) Issued 27 March 2008

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-26020801-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-26020801-public.pdf</a>

Discussed bottlenecks faced by start-up MFIs; provides information on products and services offered by various financiers to start-up and nascent MFIs

**Developing Indicators to Assess Client Size, from Shubhankar Sengupta, Arohan, Kolkata (Experiences)** Issued 1 May 2008

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-01040801-public.pdf

Discussed methods and, indicators and models used for assessing client size; provides tools to new and growing MFIs for identifying the target groups, assessing the client's size.

Microfinance Services through Mobile Phone Banking in Remote Areas, from Manab Chakraborty, Mimo Finance, Dehradun (Experiences; Advice) Issued 2 July 2008. Crossposted with ICT for Development Community

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-ictd-23040801-public.pdf

Experiences of mobile phone banking in different countries as well as initiatives in India, and discussed need and relevance of mobile phone banking focusing on financial inclusion

Market Place for Social Enterprise Capital, from Aparna Vishwanatham, EDA CapitalConnect Ltd., Gurgaon (Advice) Issued 19 June 2008

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-02060801-public.pdf

Discussed idea of providing the service for social enterprise capital through creating a capital connect platform

Microfinance and Livelihood Support Projects in Disaster Affected Localities, from Toms K. Thomas, Evangelical Social Action Forum (ESAF), Mannuthy, Trichur (Experiences; Examples) Issued 27 June 2008. Cross-posted with Disaster Management Community

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-drm-05060801-public.pdf

Discussed requirements of microfinance services in Disaster affected Areas and innovative experiments and experiences related to microfinance products and service in these areas

State of Sector Report for Microfinance, from N. Srinivasan, Lead Author of the 'State of Sector Report – 2008', Pune (Experiences; Examples) Issued 2 July 2008

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-09050801-public.pdf

Provides information about the successful experiments done in different areas of microfinance and also suggestions of developing future strategies.

Microfinance Services for Mountain and Other Remote Areas, from N. Srinivasan, Lead Author of the 'State of Sector Report – 2008', Pune (Experiences; Advice) Issued 2 July 2008

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-12060801-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-12060801-public.pdf</a>

Discussed constraints and needs gaps related to microfinance services in mountain and remote areas and innovative experiments and experiences related to microfinance products and services

Micro-Health Insurance for Disadvantaged Groups, from Marc Socquet, International Labor Organisation (ILO), New Delhi (Discussion). Issued 2 July 2008

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-30100701.pdf

Captures different aspects of the value chain of micro-health insurance; role of service providers, products and services and success or failure factors of the schemes

Mobile Payment Guidelines of RBI, from Harish Chotani, Consultant, Gurgaon (Advice; Experiences) Issued 24 July 2008

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-27060801-public.pdf

Captures experiences and advice on the draft of RBI's Mobile Payment Guidelines so as to facilitate the process of modification of the guidelines initiated by RBI.

Microfinance through Urban Local Bodies for Disaster Preparedness and Poverty Alleviation, from Awadhesh Pathak, City Managers' Association Gujarat, Ahmedabad (Experiences; Advice) Issued 26 August 2008. Cross-posted with Disaster Management Community

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-drm-18070801-public.pdf

Shares experiences of microfinance for disaster preparedness and poverty alleviation through ULBs; also enumerates possibilities and challenges for linkages with financial institutions

Client-Focused Microfinance for Livelihoods, from Tara Nair, Friends of Women's World Banking (FWWB), Ahmedabad (Discussion) Issued 10 September 2008

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-18120701-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-18120701-public.pdf</a>

Shares experiences and views on integration of microfinance and livelihood interventions in context of conducting a study on client focused microfinance for livelihoods.

Appropriate Legal Structure for Health Mutuals Issued, from Kumar Shailabh, Uplift India Association, Pune (Advice; Experiences) Issued 27 September 2008

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-11080801-public.pdf

Shares models of Community owned Mutuals, appropriate legal structure and reviews of partner agent model of Health Mutuals

Housing Microfinance for Poor, from G. Milroy Paul, Habitat for Humanity India, Chennai (Experiences; Examples) Issued 29 September 2008

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-28080801-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-28080801-public.pdf</a>

Shares experiences, issues, challenges faced and possible value delivery chains for housing microfinance

Microfinance for Micro Dairy Enterprises, from Kuldeep Sharma, Entrepreneurship and Technology Development Center, Noida (Experiences; Referrals) Issued 22 October 2008. Cross-posted with Food and Nutrition Security Community

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-food-15090801-public.pdf

Captures requirements of microfinance for small dairy enterprises, appropriate organizational set up and schemes of financial/promotional institutions

Enhancing outreach of Microfinance and use of Information Kiosks, from Pooja Bharech, Drishtee Foundation, Noida (Referrals; Advice) Issued 5 December 2008.

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-22090801-public.pdf

Captures references and advice on financial institutions that provide funds /loans for onward lending & ways in utilizing the existing 'Kiosks' to enhance the outreach for micro financing

Microfinance Services through Well Functioning Panchayats. From Jaya Patel, World Food Programme, Tehri Garhwal (Discussion). Issued 22 December 2008. Cross Posted with Decentralization Community

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-decn-17090801-public.pdf

Shares views on Grading of Panchayats, strategies to build their capacities, types of Microfinance services to be taken up & management of microfinance activities and funds

National federation of SHGs, from A P Fernandez, Mysore Rural Area Development Agency, Bangalore (Discussion). Issued 30 December 2008

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-08100801-public.pdf

Seeks views on rationale and process for establishing NFSHGs, potential sources of funding and experiences of different countries in establishment of National Federations / Unions of SHGs

Appropriate Employment Opportunities for People with Disabilities, from Samir Ghosh, Shodhana Consultancy, Pune (Experiences; Examples). Issued 31 December 2008. Cross Posted with Work and Employment

Download at: ftp://ftp.solutionexchange.net.in/public/emp/cr/cr-se-emp-mf-27110801.pdf

Shares experiences of successful employment generation programmes for People with Disabilities and microfinance services available to meet their needs

### **Consolidated Replies Issued in 2007**

Partnering with Financial Institutions for Microfinance Services, from Manab Chakraborty, Mimo Finance, Dehradun (Referrals) Issued 12 January 2007

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-22120601-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-22120601-public.pdf</a>

Provides list of Financial Institutions and contact persons as sources of debt and equity capital for Microfinance Institutions

Critical Areas and Strategies to Scale-Up MF Investments, from Ramesh S. Arunachalam, Microfinance Consulting Group, Chennai (Advice; Experiences) Issued 22 January 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-10010701-public.pdf

Identifies broader challenges and obstacles facing the Microfinance sector, critical areas requiring investments and possible strategies to scale-up MF

Delivery of Business Development Services by MFIs, from Vikash Kumar, Grameen Koota, Bangalore (Experiences) Issued 5 February 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-08010701-public.pdf

Shares delivery models and approaches for MFIs to provide Business Development Services (BDS) along with possible challenges in operationalizing BDS

Insurance and HIV, from Imtiaz Ahmed, Institute for Financial Management and Research, Chennai and Tara Manchin Hangzo, American India Foundation, New Delhi (Experiences; Examples) Issued 18 February 2007. Cross-posted with AIDS Community

Download at: ftp://ftp.solutionexchange.net.in/public/aids/cr/cr-se-aids-mf-04010701-public.pdf

Highlights the challenges of health insurance for PLHIV and describes the experiences and examples of limited insurance available in various countries

Micro-Enterprise Development for Mature MF Clients, from N. Jeyaseelan, Indian Bank, Madurai (Experiences) Issued 22 February 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-29010701-public.pdf

Shares challenges and strategies to graduate MF clients from micro-credit to micro-entrepreneurial activities through experiences including using sub-sector approach

Financial Service Delivery Channels, from Manab Chakraborty, Mimo Finance, Dehradun (Experiences) Issued 20 March 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-12020701-public.pdf

Shares pros and cons of the franchisee model for delivery of microfinance services and other alternate cost effective models such as partnership, business correspondents model

Human Development through Microfinance, from Toms K. Thomas, Evangelical Social Action Forum (ESAF), Trichur (Experiences) Issued 22 March 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-28020701-public.pdf

Shares alternate institutional mechanisms and experiences for provision of microfinance to address human development needs of the poor, particularly education and health

Expansion of Microfinance to Northeast India, from Suvarna Gandham, Maanveeya Holdings and Investment (P) Ltd, Hyderabad (Experiences) Issued 28 March 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-13030701-public.pdf

Shares details on microfinance operations in the North East, experiences of diverse institutional models and the potential and approach to expand MF services in the region

MF Needs and Institutional Livelihood Models for Fisher Folk, from Ramesh S. Arunachalam, Micro Finance Consulting Group, Chennai (Experiences) Issued 6 April 2007. Cross-posted with Work and Employment Community Download at: <a href="mailto:ttp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-20030701-public.pdf">ttp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-20030701-public.pdf</a>

Provides advice on financial needs of fisher folk, other technical and institutional support they require, risk coping strategies and institutional models to deliver microfinance

**Delivery of Micro Insurance Services, from Ajaya Mohapatra, We The People, New Delhi (Experiences)** Issued 25 April 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-03040701-public.pdf

Provides case studies and models for distribution channels of microinsurance and key lessons for efficient implementation of microinsurance schemes

Models for Operational Efficiency of MFIs, from Abubucker, Accenture, Bangalore (Experiences) Issued 9 May 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-17040701-public.pdf

Shares various institutional models for MFIs and discusses the issue of sustainability, efficient Loan Officer to group ratio as well as ways of using technology to reduce costs

Alternative Micro Insurance Products and Delivery Mechanisms, from Ramesh S. Arunachalam, Micro Finance Consulting Group, Chennai (Experiences) Issued 30 May 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-09050701-public.pdf

Provides information on various delivery mechanisms and best practices in providing microinsurance; includes case studies on innovative products and technology solutions.

Capability Assessment of Micro-Insurance Providers, from T.V. Ramesh, ALEGION Insurance Services Ltd, Chennai (Advice) Issued 30 May 2007

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-17050701-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-17050701-public.pdf</a>

Presents criteria to indicate the ability of an organization to deliver micro-insurance cost-effectively; also shares challenges and advice to MFIs providing microinsurance

Impact of Bt Cotton, from Debdatta Sengupta, International Food Policy Research Institute, Washington DC (Experiences) Issued 17 May 2007. Cross-posted with Food and Nutrition Security Community

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/food/cr/cr-se-food-mf27040701-public.pdf">ftp://ftp.solutionexchange.net.in/public/food/cr/cr-se-food-mf27040701-public.pdf</a>

Clarifies scientific/practical issues related to cultivation of Bt cotton, debates on its impacts and linkage with farmers suicides and indebtedness, suggests ways for implementation of GM crops

Over-borrowing from Multiple MFIs, from Arabinda Sinha, Sarala, Kolkata (Advice) Issued 29 June 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-11060701-public.pdf

Discusses the challenge of credit information asymmetry and the feasibility of sharing borrower information among lending agencies and technology as means to control over-borrowing

SHG Federations as Vehicles for Social Change (Revised), from C. S. Reddy, Andhra Pradesh Mahila Abhivruddhi Society (APMAS), Hyderabad (Experiences) Issued 29 June 2007. Cross-posted with Gender Community

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-gen-25050702-public.pdf

Shares experiences of SHG federations performing multiple roles, including financial intermediation, capacity development and agents for addressing various social issues

**Extending Remittance Services to MFI Clients, from Manab Chakraborty, Mimo Finance, Dehradun (Experiences)** Issued 30 June 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-19060701-public.pdf

Provides information on the legal framework governing MFIs delivering remittance services; highlights the experience of MFIs as well as technology that can better facilitate remittances

Identifying Technology Services Needs for the Microfinance Sector, from Dhruv Joshi, Ekgaon Technologies Pvt. Ltd., New Delhi (Advice) Issued 12 July 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-25060701-public.pdf

Discusses the technology needs of MFIs, current solutions that are being used in the MF sector, and challenges faced by MFIs who have had experience in implementing technology

Designing Credit Risk Assessment Tools to Reach the Poor, from Rohit Raina, ICICI Bank Ltd., Mumbai (Experiences; Examples) Issued 25 July 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-06070701-public.pdf

Shares experiences of risk assessment and examples of tools formal financial institutions can use to reach poor populations with microfinance services and discusses appropriate client profile

Model for Urban Microfinance, from Varda Pandey, National Institute of Urban Affairs, New Delhi (Advice) Issued 2 August 2007

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-16070701-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-16070701-public.pdf</a>

Covers government interventions and lending rates in microfinance; shares experiences in savings mobilization and raising capital within the legal framework; highlights individual lending

Resources on Forming SHGs and Streamlining Procedures, from Pinky Pradhan, United Nations Office on Drugs and Crime (UNODC), New Delhi (Examples: Referrals) Issued 9 August 2007

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-20070701-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-20070701-public.pdf</a>

Provides resources and manuals on SHG formation, grading/ assessment procedures, mobilizing thrift and savings as well as recommended experts and courses for SHG promoters

Disaster Risk Insurance for Vulnerable Communities, from Thiagu Ranganathan, Center for Insurance and Risk Management, Institute for Financial Management Research, Chennai (Experiences; Examples) Issued 20 August 2007. Cross-posted with Disaster Management Community

Download at: <a href="mailto:ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-drm-25070701-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-drm-25070701-public.pdf</a>

Shares experiences and challenges in implementing risk transfer mechanisms and provides several examples of disaster insurance in India and abroad

Providing Savings Services by NGO-MFIs and NBFCs, from Vikash Kumar, Grameen Koota, Bangalore (Advice; Experiences) Issued 28 August 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-07080701-public.pdf

Discusses the Banking Correspondent model and other mechanisms by which NGOs and MFIs can provide savings services to its members; shares experiences and various technologies used

Incentive System and Retention Strategies for MFI Staff, from Sachin Kumar, MicroSave, Lucknow (Experiences) Issued 5 September 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-21080701-public.pdf

Provides quantitative and qualitative indicators to be considered for incentive structures; discusses challenges and issues in performance measurement and retaining staff

Revolving Fund for Household WatSan Facilities, from Kulwant Singh, UN-HABITAT, New Delhi (Experiences; Referrals) Issued 27 September 2007. Cross-posted with Water Community

Download at: ftp://ftp.solutionexchange.net.in/public/wes/cr/cr-se-wes-mf-28080701-public.pdf

Experiences and examples of models from different states in financing small household level water and sanitation facilities through revolving funds, along with design element suggestions

Collecting Evidence of the Impact of Microfinance, from Smita Premchander, Sampark, Bangalore (Experiences) Issued 28 September 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-06090701-public.pdf

Provides a wealth of impact assessment reports; members also shared experiences carrying out impact assessments and views on the importance of studying the affects of microfinance

Social Performance Strategies for MFIs, from Toms K. Thomas, Evangelical Social Action Forum (ESAF), Trichur (Experiences) Issued 30 October 2007

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-21090701-public.pdf

Shares a wealth of knowledge and resources on measuring social performance, the role of donors, and the challenge of achieving sustainability while maintaining one's social mandate

Selecting/Support of Small NGO-MFI Start-Ups, from N. Jeyaseelan, Microfinance Consultant, Madurai (Experiences) Issued 27 December 2007

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-04120701-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-04120701-public.pdf</a>

Gives recommendations and experiences regarding the selection and support needed to assist small start-up NGO-MFIs; discusses the need for financial support along with capacity building

**Developing a Portfolio Risk Hedging Product, from Sarthak Gaurav, Center for Insurance and Risk Management (CIRM), Chennai (Advice)** Issued 28 December 2007

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-31080701-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-31080701-public.pdf</a>

Provides insights on potential threats to an MFI's portfolio; factors that drive delinquency/default, and lists incentives for MFIs to subscribe to a portfolio insurance scheme

Microenterprise Development as an Extension of Microfinance Programs, from Raman V. Machiraju, Elitser IT Solutions India Pvt. Ltd., Hyderabad (Experiences; Examples) Issued 28 December 2007. Cross-posted with the Work and Employment Community

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/emp/cr/cr-se-emp-mf-18100701.pdf">ftp://ftp.solutionexchange.net.in/public/emp/cr/cr-se-emp-mf-18100701.pdf</a>

Shares examples of micro enterprise programs initiated by MFIs/NGOs that have become successful enterprises and discusses the challenges MFIs face in micro-enterprise development

### **Consolidated Replies Issued in 2006**

Coverage of India's MFIs and SBLP, Sarah Djari, from SDC, New Delhi and Adrian Marti, CMF, Chennai (Advice). Issued 15 November 2006

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-15110601-public.pdf

Provides advice on ways to enhance the value of a mapping exercise on microfinance coverage in India and suggests ways to expand outreach to underserved regions

Impact Assessment of Microfinance Initiatives, from Smita Premchander, SAMPARK, Bangalore (Experiences) Issued 30 November 2006

Download <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-25110601-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-25110601-public.pdf</a>

Captures experiences on the diverse impacts of microfinance and shares tools, studies and methodologies on impact assessment of microfinance

Microfinance Models for Muslim Community in India, from Abdul Rahman Ilyas, ICRISAT, Hyderabad (Advice) Issued 21 December 2006

Download at: ftp://ftp.solutionexchange.net.in/public/mf/cr-public/cr-se-mf-21120601-public.pdf

Experiences and suggestions on devising specific models and delivering interest free microfinance products for Muslim community in India

Diversified Credit Products to SHG Members under SBL, Rohit Raina, Access Development Services, Udaipur (Experiences) Issued 30 December 2006

Download at: <a href="ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-30120601-public.pdf">ftp://ftp.solutionexchange.net.in/public/mf/cr/cr-se-mf-30120601-public.pdf</a>

Suggests ways to make SBLP more client-responsive through provision of diversified credit products including case studies of MFIs, banks and NGOs

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