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REQUEST FOR QUOTATION (RFQ)

RFQ Reference: **02/00106282/2024 – TSP Medical Insurance**

Date: **09 May 2024**

SECTION 1: REQUEST FOR QUOTATION (RFQ)

TSP-MOLD project “ Supporting The Ministry of Local Development in Decentralization and Integrated Local Development with special emphasis on Upper Egypt” kindly requests your quotation for the provision of **‘medical insurance plans’ across Egypt**, as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This request letter

Section 2: RFQ Instructions and Data

Annex 1: Schedule of Requirements

Annex 2: Quotation Submission Form

Annex 3: Technical and Financial Offer

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated in Section 2. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

Issued by:

Signature: _____

Name: Ahmed Mokhtar

Title: Operations and Procurement manager

Date: 9 May 2024



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SECTION 2: RFQ INSTRUCTIONS AND DATA

Introduction	<p>Bidders shall adhere to all the requirements of this RFQ, including any amendments made in writing by TSP-MOLD.</p> <p>Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by TSP-MOLD. TSP-MOLD is under no obligation to award a contract to any Bidder as a result of this RFQ.</p> <p>TSP-MOLD reserves the right to cancel the procurement process at any stage without any liability of any kind for TSP-MOLD, upon notice to the bidders or publication of cancellation notice on UNDP website.</p>
Deadline for the Submission of Quotation	<p>23 May, 2024, 04:00 pm, Cairo local time</p> <p>If any doubt exists as to the time zone in which the quotation should be submitted, refer to http://www.timeanddate.com/worldclock/.</p>
Method of Submission	<p>Quotations must be submitted as follows:</p> <p><input checked="" type="checkbox"/> Dedicated Email Address: tsp-procurement@nationaldsu.gov.eg</p> <p>Bid submission address: tsp-procurement@nationaldsu.gov.eg</p> <ul style="list-style-type: none"> ▪ File Format: PDF ▪ File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard. ▪ All files must be free of viruses and not corrupted. ▪ Max. File Size per transmission: 25 MB ▪ Mandatory subject of email: : 02/00106282/2024- TSP Medical Insurance ▪ Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y". ▪ It is recommended that the entire Quotation be consolidated into as few attachments as possible.
Cost of preparation of quotation	<p>TSP-MOLD shall not be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.</p>
Supplier Code of Conduct, Fraud, Corruption	<p>TSP-MOLD strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and requires all bidders/vendors to observe the highest standard of ethics during the procurement process and contract implementation</p>
Gifts and Hospitality	<p>Bidders/vendors shall not offer gifts or hospitality of any kind to TSP-MOLD staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches, dinners or similar. In pursuance of this policy, TSP-MOLD: (a) Shall reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a TSP-MOLD contract.</p>



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<p>Conflict of Interest</p>	<p>TSP-MOLD requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to TSP-MOLD if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ. Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified.</p> <p>Bidders must disclose in their Bid their knowledge of the following: a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of TSP-MOLD staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this RFQ.</p> <p>The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to TSP-MOLD's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFQ, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid.</p>
<p>General Conditions of Contract</p>	<p>Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the General Conditions of Contract of the Ministry of Local Development.</p>
<p>Special Conditions of Contract</p>	<p><input checked="" type="checkbox"/> Cancellation of PO/Contract if the delivery/completion is delayed by [15 Days] <input type="checkbox"/> Others [pls. specify]</p>
<p>Eligibility</p>	<p>It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by TSP-MOLD.</p> <p>Bidders must have the legal capacity to enter a binding contract with TSP-MOLD and to deliver in the country, or through an authorized representative.</p>
<p>Currency of Quotation</p>	<p>Quotations shall be quoted in Egyptian Pounds (EGP)</p>
<p>Joint Venture, Consortium or Association</p>	<p>If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Bid, they shall confirm in their Bid that : (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between TSP-MOLD and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture, Consortium or Association.</p>
<p>Only one Bid</p>	<p>The Bidder (including the Lead Entity on behalf of the individual members of any Joint Venture, Consortium or Association) shall submit only one Bid, either in its own name or, if a joint venture, Consortium or Association, as the lead entity of such Joint Venture, Consortium or Association. Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:</p> <p>a) they have at least one controlling partner, director or shareholder in common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or</p>



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	<p>b) they have the same legal representative for purposes of this RFQ; or</p> <p>c) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this RFQ process;</p> <p>d) they are subcontractors to each other's Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder; or</p> <p>e) some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this RFQ process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid.</p>
Duties and taxes	<p>TSP-MOLD is exempt from VAT</p> <p>All prices must:</p> <p><input checked="" type="checkbox"/> be exclusive of VAT and other applicable indirect taxes (Services required are VAT Exempted. Do not include VAT in invoice).</p>
Language of quotation	<p>English or Arabic Language</p> <p>Including documentation, catalogues, instructions and operating manuals.</p>
Documents to be submitted	<p>Bidders shall include the following documents in their quotation:</p> <p><input checked="" type="checkbox"/> Annex 2: Quotation Submission Form duly completed and signed</p> <p><input checked="" type="checkbox"/> Annex 3: Technical and Financial Offer duly completed and signed and in accordance with the Schedule of Requirements in Annex 1</p> <p><input checked="" type="checkbox"/> Other :Copy of Valid Commercial registration, Copy of valid Tax card ID, Banking details</p>
Quotation validity period	<p>Quotations shall remain valid for 14 days from the deadline for the Submission of Quotation.</p>
Price variation	<p>No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.</p>
Partial Quotes	<p><input checked="" type="checkbox"/> Not Permitted</p>
Alternative Quotes	<p><input checked="" type="checkbox"/> Not permitted</p> <p><input type="checkbox"/> Permitted</p> <p>If permitted, an alternative quote may be submitted only if a conforming quote to the RFQ requirements is submitted. Where the conditions for its acceptance are met, or justifications are clearly established, TSP-MOLD reserves the right to award a contract based on an alternative quote. If multiple/alternative quotes are being submitted, they must be clearly marked as "Main Quote" and "Alternative Quote"</p>
Payment Terms	<p><input checked="" type="checkbox"/> 100% within 30 days after submission of payment documentation.</p>
Conditions for Release of Payment	<p><input checked="" type="checkbox"/> Written Acceptance of Goods, Services and Works, based on full compliance with RFQ requirements</p>
Contact Person for correspondence, notifications and clarifications	<p>Mr Ahmed Mokhtar- Operations and Procurement Manager</p> <p>E-mail address: tsp-procurement@nationaldsu.gov.eg</p> <p>Any delay in TSP-MOLD s response shall be not used as a reason for extending the deadline for submission, unless TSP-MOLD determines that such an extension is necessary and communicates a new deadline to the Proposers.</p>
Clarifications	<p>Requests for clarification from bidders will not be accepted any later than 16 May, 2024. Responses to request for clarification will be communicated directly to all bidders by 20 May 2024</p>



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Evaluation method	<input checked="" type="checkbox"/> The Contract or Purchase Order will be awarded to the lowest price substantially compliant offer.
Evaluation criteria	<input checked="" type="checkbox"/> Full compliance with all requirements as specified in Annex 1 <input checked="" type="checkbox"/> Full acceptance of the General Conditions of Contract <input type="checkbox"/> Comprehensiveness of after-sales services <input checked="" type="checkbox"/> Earliest Delivery /shortest lead time <input type="checkbox"/> Others Click or tap here to enter text.
Right not to accept any quotation	TSP-MOLD is not bound to accept any quotation, nor award a contract or Purchase Order
Right to vary requirement at time of award	At the time of award of Contract or Purchase Order, TSP-MOLD reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.
Type of Contract to be awarded	<input checked="" type="checkbox"/> Purchase Order Upon awarding the Purchase Order, the company or vendor is obliged to coordinate all the details with the Project Team.
Policies and procedures	This RFQ is conducted in accordance with the TSP-MOLD's Policies and Procedures.
Expected date for contract award.	30 May 2024



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ANNEX 1: SCHEDULE OF REQUIREMENTS

Technical Specifications for Goods and Services:

The TSP-MOLD project “ Supporting The Ministry of Local Development in Decentralization and Integrated Local Development with special emphasis on Upper Egypt” is seeking the services of a vendor to provide comprehensive medical insurance plans across Egypt, for around 35 persons. The duration of the required services is one year. The proposed medical insurance plans will undergo revisions and receive final approval from the Project Team.

It is crucial that the vendor possess a minimum of five years of experience in administering group medical insurance plans.

It is important to highlight that payments to the chosen vendor will be disbursed on a semi-annual basis. Specifically, the first installment will be paid upon the signing of the contract, and the second installment will be issued after the completion of the first six months of the contract term.

Selected vendors are required to share their medical networks with the Project, ensuring that full coverage is maintained for services both within and outside these networks. It is advisable for vendors to promote the accessibility of their preferred medical networks within the plan.

Selected vendors are required to submit a monthly report detailing the status of consumption. This will ensure that the project remains informed about the amount consumed relative to the agreed-upon ceiling.

Selected vendor must deliver the medical insurance cards within 3 days after Contract signature. Medical Insurance cards should be delivered to the following address: MoLD premises in the new administrative capital, 3rd floor, inside Ministry of Local Development).

*** All payments are exempted from VAT, as the project is exempted from VAT. Letter from the Egyptian Tax Authority (ETA) will be provided by the project to the selected vendor.**

Category	Benefits	Coverage Ceiling/ Specifications	Price/Unit (EGP)	Total Cost (EGP)
	Annual overall minimum ceiling for medical coverage.	Coverage up to 600,000 EGP per year		
	Minimum coverage needed in case of death due to any cause (natural or accidental)	Coverage up to 500,000 EGP per year		



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General Coverage	Total, Partial, and/or Permanent Disability Benefit: minimum coverage needed.	Coverage up to 300,000 EGP per year		
	Full coverage within a specified network of hospitals. The vendor should specify the hospitals' names. Hospitalization benefits should include accommodation- for a single room.	Full Coverage		
In-patient Treatment Coverage	Coverage includes: hospitalization benefits, entailing surgeries, medication, intensive care benefits, consultancy fees, and emergency services.	Full coverage		
	Intensive care unit (ICU) benefits.	Full coverage		
	Emergency Services (ambulances).	Full coverage		
Out-patient Treatment Coverage	Outpatient services including surgeries and intensive care.	Full coverage preferred, or equivalent.		
	Clinical consultation fees.	Full coverage preferred, or equivalent.		
	Laboratory expenses, Radiology and Physiotherapy	Full coverage preferred, or equivalent.		
	Out-patient prescribed medication and treatment.	Full coverage preferred, or equivalent.		
<u>Additional covers</u>	<u>Dental coverage</u> , including various dental treatments such as: simple filling, simple extraction , x-ray, root and gum treatments, crowns, surgical extraction and dental braces, etc. Vendor should specify the set limit and percentage of participants.	Full coverage. up to 10,000 EGP per year		



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	<p>Optical: eye-sight tests (once per year) and prescribed frame (contact lenses or glasses) annually. Vendor should specify the set limit and percentage of participants.</p>	<p>Full coverage up to 3,000 EGP per year</p>		
	<p>Maternity and Antenatal Care Coverage, including the following: Antenatal care, natural and C-section operations in addition to legal abortion/termination.</p>	<p>Full coverage up to 15,000 EGP per year</p>		
	<p>Chronic and Pre-existing Diseases</p> <p>All chronic and pre-existing conditions (and associated complications- whether claisified as critical or not) are covered up to the mentioned ceiling.</p>	<p>Full coverage up to the contract ceiling per year</p>		
	<p>Chronic and Critical Diseases and Care Services: including the following critical cases (or equivalent) : open heart surgeries, stent applications, cancer (radial and chemical sessions), liver failure, hepatitis C, renal failure.</p>	<p>Full coverage up to the contract ceiling per year</p>		
	<p>Covid-19 coverage (vaccine, medicatipn protocol, quarantine hospital coverage)</p>	<p>All related services covered.</p>		
	<p>Please specify additional benefits, if there are any:</p>			
	<p>Please specify available quarterly set limits:</p>			



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ANNEX 2: QUOTATION SUBMISSION FORM

Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	2/00106282/2024 – TSP Medical Insurance	Date: Click or tap to enter a date.

Company Profile

Item Description	Detail
Legal name of bidder or Lead entity for JVs	Click or tap here to enter text.
Legal Address, City, Country	Click or tap here to enter text.
Website	Click or tap here to enter text.
Year of Registration	Click or tap here to enter text.
Legal structure	Choose an item.
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does your Company hold any accreditation such as ISO 14001 or ISO 14064 or equivalent related to the environment? (If yes, provide a Copy of the valid Certificate):	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does your organization demonstrate significant commitment to sustainability	<input type="checkbox"/> Yes <input type="checkbox"/> No



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through some other means, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues <i>(If yes, provide a Copy)</i>				
Bank Information	Bank Name: Click or tap here to enter text. Bank Address: Click or tap here to enter text. IBAN: Click or tap here to enter text. SWIFT/BIC: Click or tap here to enter text. Account Currency: Click or tap here to enter text. Bank Account Number: Click or tap here to enter text.			
Previous relevant experience: 3 contracts				
Name of previous contracts	Client & Reference Contact Details including e-mail	Contract Value	Period of activity	Types of activities undertaken

Bidder's Declaration

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	Requirements and Terms and Conditions: I/We have read and fully understand the RFQ, including the RFQ Information and Data, Schedule of Requirements, the General Conditions of Contract, and any Special Conditions of Contract. I/we confirm that the Bidder agrees to be bound by them.
<input type="checkbox"/>	<input type="checkbox"/>	I/We confirm that the Bidder has the necessary capacity, capability, and necessary licenses to fully meet or exceed the Requirements and will be available to deliver throughout the relevant Contract period.
<input type="checkbox"/>	<input type="checkbox"/>	Ethics: In submitting this Quote I/we warrant that the bidder: has not entered into any improper, illegal, collusive or anti-competitive arrangements with any Competitor; has not directly or indirectly approached any representative of the Buyer (other than the Point of Contact) to lobby or solicit information in relation to the RFQ ;has not attempted to influence, or provide any form of personal inducement, reward or benefit to any representative of the Buyer.
<input type="checkbox"/>	<input type="checkbox"/>	Conflict of interest: I/We warrant that the bidder has no actual, potential, or perceived Conflict of Interest in submitting this Quote or entering a Contract to deliver the Requirements. Where a Conflict of Interest arises during the RFQ process the bidder will report it immediately to the Procuring Organisation's Point of Contact.



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Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	Bankruptcy: I/We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future.
<input type="checkbox"/>	<input type="checkbox"/>	Offer Validity Period: I/We confirm that this Quote, including the price, remains open for acceptance for the Offer Validity.
<input type="checkbox"/>	<input type="checkbox"/>	I/We understand and recognize that you are not bound to accept any Quotation you receive, and we certify that the goods offered in our Quotation are new and unused.
<input type="checkbox"/>	<input type="checkbox"/>	By signing this declaration, the signatory below represents, warrants and agrees that he/she has been authorised by the Organization/s to make this declaration on its/their behalf.

Signature: _____

Name: Click or tap here to enter text.

Title: Click or tap here to enter text.

Date: Click or tap to enter a date.



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ANNEX 3: TECHNICAL AND FINANCIAL OFFER - SERVICES

Bidders are requested to complete this form, sign it and return it as part of their bid along with Annex 2: Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	2 /00106282/2024 – TSP Medical Insurance	Date: Click or tap to enter a date.

Currency of Quotation: EGP					
INCOTERMS: MoLD premises in the new administrative capital, 3rd floor , inside Ministry of Local Development					
Item No	Description	UOM	Qty	Unit price	Total price
1.	Click or tap here to enter text.				
2.	Click or tap here to enter text.				
3.	Click or tap here to enter text.				
4.	Click or tap here to enter text.				
5.	Click or tap here to enter text.				
Total Price					
Transportation Price					
Insurance Price					
Installation Price					
Other Charges (specify)					
Total Final and All-inclusive Price					

Compliance with Requirements

	You Responses		
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter - offer
Minimum Technical Specifications	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Delivery Term (INCOTERMS)	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Delivery Lead Time	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.



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Warranty and After-Sales Requirements	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Validity of Quotation	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Other requirements [pls. specify]	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.

<p><i>Exact name and address of company</i></p> <p>Company Name: Click or tap here to enter text.</p> <p>Address: Click or tap here to enter text.</p> <p>Click or tap here to enter text.</p> <p>Phone No.: Click or tap here to enter text.</p> <p>Email Address: Click or tap here to enter text.</p>	<p>Authorized Signature:</p> <p>Date: Click or tap here to enter text.</p> <p>Name: Click or tap here to enter text.</p> <p>Functional Title of Authorised Signatory: Click or tap here to enter text.</p> <p>Email Address: Click or tap here to enter text.</p>
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