

MY DREAM HOME

📍 Phnom Penh, Cambodia



“My Dream Home” (MDH) is a Phnom Penh-based company providing affordable and ecological building materials to the Cambodian market. The company specializes in manufacturing and selling two materials: Environmental Bricks and Breeze Blocks. The company has been recognized as an inclusive business that contributes to addressing the chronic shelter shortage in Cambodia through the production of affordable and environmentally friendly construction materials.

Established in 2015, My Dream Home currently employs 30 staff in Cambodia.

“*For many years, Cambodia just bought construction materials from abroad. It is time to produce locally and reimagine the future of sustainable materials, affordable homes, built with local pride.*”

— Kongngy HAV, CEO of My Dream Home

CAMBODIA SDG INVESTOR MAP ALIGNMENT



SECTOR
Infrastructures, Green
Construction and Building



SUBSECTOR
Home Builders



INVESTMENT OPPORTUNITY AREA
Affordable Mass Housing

KEY DATA (in USD)



	Revenue	EBITDA
2022	435,837	77,915
2021	309,914	47,232
2020	282,568	21,316

MY DREAM HOME IS LOOKING FOR



- **USD 350,000** of funding in debt or equity.
- Partnerships with organizations to provide technical and advisory support and entities sharing the same vision and mission to support their expansion.

CHALLENGE

Most of the construction materials in Cambodia are imported from neighbouring countries and especially China. Additionally, according to a 2017 study by VTRUST (a real estate company), only 0.3% of all built homes in Cambodia were priced at less than US\$ 25,000. Preliminary findings of the national census survey in 2019 showed that the country had 15.3 million people and 3.34 households. Given the rural-urban migration trends and the fact that families are getting smaller and more households are founded, the government estimates that more than 1.5 million homes (houses and apartments) are needed for the low-middle-income families of Cambodia. Of this only 0.4 million is currently served, resulting in a huge potential market of 1.1 million in the coming 5-8 years.



SOLUTION

To contribute to current affordable housing shortage in Cambodia, My Dream Home specializes in the production of:

- **Environmental Bricks:** interlocking bricks similar to the concept behind the well-known LEGO® bricks. For construction projects, interlocking bricks has the advantages of requiring less cement, less human labor and less time. A home using MDH's interlocking bricks can be built in three months or less
- **Breeze Blocks** make buildings more comfortable with enough airflow and sunlight.

IMPACT



1800 houses
built



10,638 tons
of CO2 reduction



30 direct jobs
created

SCALABILITY



My Dream Home aims to cooperate with local builders to build affordable homes using its interlocking bricks. Moreover, the company intends to collaborate with NGOs to build houses in social land concessions by the government, which are intended to provide land for residential or agricultural purposes to the landless or land-poor population. In the next 3 years, the company aims to build 1,000 affordable housing.

My Dream Home plans to expand its product line by introducing new construction materials made from recycled glass and foam glass. Another potential product is polished tiles made from solid waste, such as glass, sea shells, and construction waste. These tiles can be used for flooring or wall decoration, and they can also reduce the environmental impact of waste disposal.

LEADERSHIP



Kongngy Hav, Founder and CEO, is a Cambodian social entrepreneur and the Director of My Dream Home, a social enterprise that provides affordable housing solutions for low-income families in Cambodia. He has over 15 years of experience in the social sector, with 8 years leading My Dream Home and 7 years working with NGOs. Kongngy is a passionate advocate for affordable housing and has been recognized for his work by several organizations, including the Oxfam Cambodia and the Do School.

AWARDS



In 2022, My Dream Home was among the winners for the Inclusive Business Award by Oxfam. In 2019, the company was awarded Gold Prize for SDGs Challenge Program from Deloitte Tohmatsu.

PARTNERSHIPS



Phnom Penh

MORE INFORMATION



[sites.google.com/view/
mdhen/home](https://sites.google.com/view/mdhen/home)



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